

WHITEPAPER

Partner with purpose: How to build a winning playbook to guide health system partnership strategy

<https://www.chartis.com/insights/partner-purpose-how-build-winning-playbook-guide-health-system-partnership-strategy>

The current headwinds facing health systems are sizeable but also present a unique opportunity to fundamentally reposition for the future.

As 2020 has reshaped the healthcare industry, many hospitals and health systems are considering integrated partnerships more urgently than they have in the past—and perhaps with partners that have historically been considered unlikely.

Now is the time for health system leaders to take inventory of the new environment, reassess partnership objectives, evaluate and prioritize prospective partners, and build a forward-looking playbook to guide execution.

This piece discusses a 3-step approach to building a comprehensive partnership strategy.

Read the Full Report

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